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**BENJAMIN C. ZISSIMOS**  
*Curriculum Vitae, February 2019*

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Department of Economics  
University of Exeter Business School  
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### Degrees Earned

University of Warwick  
Ph.D. in Economics, September 1999 – April 2003  
Dissertation: "Issues of International Tax and Trade Policy Conflict and Cooperation"  
Supervisor: Prof Myrna Wooders

University of Warwick  
MSc. In Economics, September 1993

London School of Economics and Political Science  
BSc. (hons) Economics with International Trade and Development 2(i), July 1992

### Employment History and Appointments

University of Exeter, Exeter, UK  
Associate Professor of Economics, July 2012 – present

University of Bath, Bath, UK  
Associate Professor of Economics, September 2011 – June 2012

Vanderbilt University, Nashville, TN, USA  
Assistant Professor of Economics, September 2003 – August 2011

University of Birmingham, Birmingham, UK  
Lecturer (Assistant Professor) of Economics, September 2002 – August 2003

University of Warwick, Warwickshire, UK  
Research Officer, December 2000 - August 2002.

Centre for Study of Globalisation and Regionalisation, University of Warwick.  
Research Fellow, 1999 - 2000:

Dept. of Economics, University of Oxford, Oxford, UK  
Research Officer, 1998 – 99.

Institute for Economics and Statistics, University of Oxford, Oxford, UK  
Research Officer, 1996 - 98.

Oxford Economic Forecasting Ltd, Oxford, UK  
Junior Economist, and later Far Eastern Economist, 1993 – 96.

### *Visiting Positions:*

Visiting Academic, Department of Economics, Oxford, Michaelmas term, 2017.

Visiting Professor, ifo Institute, Munich, Germany, July 2012.

Visiting Professor, Dept. of Economics, University of Oregon, Eugene, Jan.-June '07.

Visiting Fellow, Getulio Vargas Foundation, Rio de Janeiro, Brazil, Dec. 2006.

Visiting Fellow, GREQAM, Marseille, France, June – July 2006.

### **Professional Activities**

Research Fellow, CESifo Institute, Munich (Global Economy) 2019 - present

Elected Member of Senate, University of Exeter, from March 1st, 2019

Member of the Scientific Committee, INFER, 2014 - present

Founding Director of the InstED Network, 2013 - present

Associate Editor, European Journal of Political Economy 2012 – present

### **Professional Memberships**

Member of: American Economic Association; Asia Pacific Economic Association; Association of Public Economic Theory; Econometric Society; European Economic Association, International Economics and Finance Society, Royal Economic Society.

### **Research**

#### **Refereed Publications**

Zissimos, B. (2017); "A Theory of Trade Policy under Dictatorship and Democratization." *Journal of International Economics* 109: 85-101.

Stroup, J.C. and B. Zissimos (2017); "Pampered Bureaucracy, Political Stability and Trade Integration." *Review of Development Economics* 21(3) 425-450.

Bond, E. and B. Zissimos (2017); "Patent Breadth in an International Setting." *Economic Inquiry* 55(3): 1538-1555

Zissimos, B. and J. Wouters (2017); "US – Shrimp II (Vietnam): Dubious Application of Anti-Dumping Duties; Should Have Used Safeguards." *World Trade Review* 16(2): 183-201.

Zissimos, B. (2015); "Food Price Shocks, Income, and Democratization." *World Bank Economic Review: Proceedings of the 2014 Annual Bank Conference on Development Economics, "The Role of Theory in Development Economics.* Vol 29 (suppl 1): S145-S154.

- Stroup, C. and B. Zissimos (2014); "Social Unrest in the Wake of IMF Structural Adjustment Programs." Published in K. Wärneryd (ed.) *The Economics of Conflict: Theory and Empirical Evidence*, MIT Press (CESifo Seminar Series), Cambridge, MA. Also available as CESifo Working Paper No. 4211.
- Groenert, V. and B. Zissimos (2013); "Developing Country Second-Mover Advantage in Competition over Environmental Standards and Taxes." *Journal of Public Economic Theory* 15(5): 700-728.
- Mrazova, M., D. Vines and B. Zissimos (2013); "Is the GATT/WTO's Article XXIV Bad?" *Journal of International Economics* 89(1): 216-232.
- Zissimos, B. (2011); "Why are Trade Agreements Regional?" *Review of International Economics* 19(1): 32-45.
- Zissimos, B. (2009a); "Optimum Tariffs and Retaliation: How Country Numbers Matter." *Journal of International Economics* 78(2): 276-286.
- Zissimos, B. (2009b); "Regional Trade Blocks in a Non-Cooperative Network." Published in William R. Stevens (ed) *Trade and Development: Focus on Free Trade Agreements*, Nova Publishers, Huappuage, New York.
- Zissimos, B. and M. Wooders (2008); "Public Good Differentiation and the Intensity of Tax Competition." *Journal of Public Economics* 92: 1105-1121.
- Zissimos, B. (2007); "The GATT and Gradualism." *Journal of International Economics* 71(2): 410-433.
- Dhillon, A., M. Wooders, and B. Zissimos (2007); "Tax Competition Reconsidered." *Journal of Public Economic Theory* 9(3): 391-423.
- Whalley, J. and B. Zissimos (2002a); "An Internalisation-Based World Environmental Organisation" *World Economy* 25(5): 619-42.
- Whalley, J. and B. Zissimos (2002b); "Making Environmental Deals: The Economic Case for a World Environmental Organization," pp. 163-180 in D. Esty and M. Ivanova (eds) *Global Environmental Governance: Options & Opportunities*, Yale School of Forestry and Environmental Studies.
- Wooders, M. and B. Zissimos (2002); "The Efficiency, Equity and Politics of Emissions Permit Trading" pp. 203-220 in L. Marsiliani, M. Rauscher and C. Withagen (eds), *Environmental Economics and the International Economy*, Kluwer Academic Publishers, Netherlands. Also as Warwick Economics Research Paper no. 586.
- Gregory, M., B. Zissimos and C. Greenhalgh, (2001); "Jobs for the Skilled: How Technology, Trade and Domestic Demand Changed the Structure of UK Employment, 1979-90." *Oxford Economic Papers* 53: 20-46.
- Whalley, J. and B. Zissimos (2001); "What Could a World Environmental Organisation Do?" *Global Environmental Politics* 1(1): 29-34.
- Whalley, J. and B. Zissimos (2000); "Trade and Environment Linkage and a Possible World Environmental Organisation." *Environment and Development Economics* 5(4): 510-16.

#### **Edited Volume (refereed)**

Zissimos, B. (Forthcoming) *The WTO and Economic Development*. MIT Press.

## **Book Reviews**

Review of *The Economics of The World Trading System* by Kyle Bagwell and Robert Staiger, MIT Press, Cambridge, Mass and London (2002) *Economic Journal* 114(496) (June 2004): 338-340.

## **Working Papers**

### *Completed Papers*

Cole, M., J. Lake and B. Zissimos; "Contesting and International Trade Agreement." Revisions invited.

Gawande, K., and B. Zissimos; "How Dictators Forestall Democratization Using International Trade Policy."

### *Work In Progress*

Breuer, C., J. Rodrigue and B. Zissimos; "Economic Liberalism and Growth."

Ghosh, A., and B. Zissimos; "Turning an Institution from Inclusive to Extractive: The Case of the European Union's Free Movement of Persons."

Ghosh, A., and B. Zissimos; "The Role of Institutions in the Determination of Immigration and Investment"

## **Research Grants Received**

Economic and Social Research Council, 1998: Funding to attend the Summer Research Workshop at the University of Warwick on Economic Aspects of Globalisation, 1998.

University of Exeter Business School, 2012: Seedcorn funding for workshop on Institutions, Trade and Economic Development (InsTED). £10,000.

University of Exeter "Humanities and Social Sciences (HASS) Strategy" grant, 2012, to initiate the InsTED network. £10,000.

University of Oregon grant to host the 2<sup>nd</sup> InsTED Workshop (joint with Chris Ellis), 2014. \$12,000.

Grant from Associate Dean for Research at University of Exeter Business School to support the InsTED Network, 2014, £3,000.

ESRC South West Doctoral Training Centre Studentship Project, 2014: "Institutional Determinants of Immigration." £46,000.

Indiana University Center for Applied Economic Policy Research (CAEPR) grant to host the 3<sup>rd</sup> InsTED Workshop (joint with Mostafa Beshkar), 2015.

Grant from Associate Dean for Research at University of Exeter Business School to support the InsTED Network: 2015, £3,000; 2016, £3,000

## **Invited Keynote Lectures**

2014 INFER Workshop on Trade Agreements, University of Leuven  
"Too Small to Protect: The Role of Firm Size in Trade Agreements."

- 2015 University of Nottingham Postgraduate Conference in International Trade  
April 23<sup>rd</sup> & 24<sup>th</sup> 2015  
“Too Small to Protect: The Role of Firm Size in Trade Agreements.”

**Invited Presentations of Research (including scheduled)**

- 2002 Vanderbilt University Department of Economics  
“Trade Agreements with Limited Punishments.”
- 2005 Departmental Seminar at University of Kentucky, (Lexington)  
“Relaxing Tax Competition through Public Good Differentiation.”
- Departmental Seminar at University of Oregon, (Eugene)  
“Why are Trade Agreements Regional?”
- 2006 Departmental Seminar at Syracuse University  
“Why are Trade Agreements Regional?”
- Departmental Seminar at Southern Illinois University, Carbondale  
“Why are Trade Agreements Regional?”
- 2007 Departmental Seminar at Notre Dame University  
“Why are Trade Agreements Regional?”
- Departmental Seminar at University of Oregon  
“Optimum Tariffs and Retaliation: How Country Numbers Matter.”
- Departmental Seminar at Drexel University  
“Optimum Tariffs and Retaliation: How Country Numbers Matter.”
- 2008 Departmental Seminar at the University of Oxford  
“Optimum Tariffs and Retaliation: How Country Numbers Matter.”
- Departmental Seminar at the London School of Economics  
“Optimum Tariffs and Retaliation: How Country Numbers Matter.”
- Departmental Seminar at the University of Warwick  
“Optimum Tariffs and Retaliation: How Country Numbers Matter.”
- Departmental Seminar at Michigan State University  
“Is the WTO’s Article XXIV Bad?”
- 2010 Departmental Seminar at Autonomous University of Barcelona  
“Patent Breadth in an International Setting”
- Departmental Seminar at Vanderbilt University  
“Pampered Bureaucracy, Political Stability and Trade Liberalization”
- Departmental Seminar at University of Cyprus  
“Pampered Bureaucracy, Political Stability and Trade Liberalization”
- Departmental Seminar at Getulio Vargas Foundation, Sao Paulo  
“Pampered Bureaucracy, Political Stability and Trade Liberalization”
- Departmental Seminar at Getulio Vargas Foundation, Rio de Janeiro  
“Pampered Bureaucracy, Political Stability and Trade Liberalization”

- 2011 Departmental Seminar at Ryerson University, Toronto  
 “Pampered Bureaucracy, Political Stability and Trade Liberalization”
- Departmental Seminar at University of Exeter  
 “Pampered Bureaucracy, Political Stability and Trade Liberalization”
- Departmental Seminar at University of Bath  
 “Pampered Bureaucracy, Political Stability and Trade Liberalization”
- Departmental Seminar at University College, Dublin  
 “Revolution and the Stolper-Samuelson Theorem”
- Departmental Seminar at University of Nottingham  
 “Revolution and the Stolper-Samuelson Theorem”
- Departmental Seminar at London School of Economics  
 “Revolution and the Stolper-Samuelson Theorem”
- Departmental Seminar at University of Exeter  
 “Revolution and the Stolper-Samuelson Theorem”
- 2012 Departmental Seminar at Erasmus University  
 “Revolution and the Stolper-Samuelson Theorem”
- 2013 Departmental Seminar at Duisburg University  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- Departmental Seminar at Florida International University  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- Departmental Seminar at University of Loughborough  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- Departmental Seminar at Cardiff University  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- 2014 Departmental Seminar at Aberdeen University  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- Departmental Seminar at Ryerson University  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- Departmental Seminar at University of Maryland  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- Departmental Seminar at University of Rochester  
 “A Theory of Trade Policy under Dictatorship and Democratization.”
- Departmental Seminar at Indiana University  
 “Comparative Advantage, Technology Adoption and Political Risk.”
- 2015 Departmental Seminar at Portsmouth University  
 “Too Small to Protect: The Role of Firm Size in Trade Agreements.”
- 2016 Departmental Seminar at Southern Methodist University  
 “A Theory of Trade Policy under Dictatorship and Democratization.”

- 2017 Departmental Seminar at Georgia Tech  
 “Contesting an International Trade Agreement”
- Departmental Seminar at King’s College London  
 “Contesting an International Trade Agreement”
- LSE Globalisation Group Seminar  
 “Contesting an International Trade Agreement”
- Departmental Seminar at California Polytechnique University  
 “Turning an Institution from Inclusive to Extractive: The Case of the European Union’s Free Movement of Persons.”
- University of Oxford International Trade Seminar  
 “How Dictators Maintain Power using International Trade Policy”
- 2018 Geneva School of Economics and Management, University of Geneva,  
 “Contesting an International Trade Agreement”

### **Conference Presentations**

- 1999 Midwest International Trade Meetings, Fall, University of Illinois  
 “Is the WTO’s Article XXIV a Free Trade Barrier?”
- 2001 WTO and World Trade II Meeting, University of Washington, Seattle  
 “Trade Agreements with Limited Punishments.”
- Midwest International Trade Meetings, Spring, University of Wisconsin  
 “Trade Agreements with Limited Punishments.”
- ESRC Evolving Macroeconomy Workshop  
 “Tax Competition Reconsidered.”
- 2002 Midwest Theory Meetings, Spring, Northwestern University  
 “Tax Competition Reconsidered.”
- European Science Foundation Workshop, Paris  
 “Hotelling Tax Competition.”
- Public Economic Theory ‘02 Conference, Paris  
 “Tax Competition Reconsidered.”
- Midwest International Economics Meetings, Fall, Notre Dame University  
 “Why Are Trade Agreements Regional?”
- 2003 Centre for Globalization and Economic Policy Summer Workshop,  
 University of Nottingham  
 “The GATT and Gradualism.”
- Southern Economic Association Meetings, San Antonio  
 “Relaxing Tax Competition Through Public Good Differentiation.”
- 2004 Econometric Society Meetings, Brown University, Rhode Island  
 “The GATT and Gradualism.”
- Society of Economic Design Conference, Mallorca  
 “The GATT and Gradualism.”

- Public Economic Theory '04 Conference, Beijing  
 "Relaxing Tax Competition through Public Good Differentiation."
- Southern Economic Association Meetings, New Orleans  
 "Tax Competition Reconsidered."
- 2005 Spring Midwest International Economics Meetings, Vanderbilt University, Nashville  
 "Why are Trade Agreements Regional?"
- International Industrial Organization Conference, Georgia Institute of Technology, Atlanta  
 "Why are Trade Agreements Regional?"
- Public Economic Theory (PET) '05, GREQAM, Marseille  
 "One World Market?"
- Asia Pacific Economic Association Meetings, Hitotsubashi University, Tokyo  
 "Why are Trade Agreements Regional?"
- World Congress of the Econometric Society, University College, London  
 "Relaxing Tax Competition through Public Good Differentiation."
- Fall Midwest International Economics Meetings, University of Kansas (Lawrence)  
 "One World Market?"
- 2006 Midwest International Economics Meetings, Fall, Purdue University, Indiana  
 "Is the WTO's Article XXIV Bad?"
- 2007 North American Meetings of the Econometric Society, Duke University, Durham.  
 "The Structure and Performance of the World Market in a Cobb-Douglas Example."
- Public Economic Theory Meetings, Vanderbilt University, Nashville.  
 "The Structure and Performance of the World Market."
- 2008 Midwest International Economics Group Meetings, University of Illinois, Champagne Urbana.  
 "Optimum Tariffs and Retaliation; How Country Numbers Matter."
- Latin American Meetings of the Econometric Society/Latin American and Caribbean Economic Association Meetings, Rio de Janeiro, Brazil.  
 "Patent Breadth in an International Setting."
- 2009 AEA Meetings, San Francisco.  
 "Optimum Tariffs and Retaliation; How Country Numbers Matter."
- Midwest International Economics Group Meetings, University of Iowa.  
 "Patent Breadth in an International Setting."
- Canadian Public Economics Group Meetings, University of Toronto.  
 "Competition over Standards and Taxes."
- Asia Pacific Economic Association Meetings, UC Santa Cruz  
 "Patent Breadth in an International Setting"



- 2010 Midwest International Economics Group Meetings, Wisconsin  
 “Pampered Bureaucracy, Political Stability and Trade Liberalization”
- Southern Economic Association Meetings  
 “Pampered Bureaucracy, Political Stability and Trade Liberalization”
- 2011 Copenhagen Business School Workshop on Trade Agreements  
 “Is the WTO’s Article XXIV Band?”
- European Trade Study Group Meetings  
 “Pampered Bureaucracy, Political Stability and Trade Liberalization”
- 2012 European Trade Study Group Meetings  
 “Revolution and the Stolper-Samuelson Theorem”
- Silvaplana Workshop on Political Economy  
 “Revolution and the Stolper-Samuelson Theorem”
- 2013 Silvaplana Workshop on Political Economy  
 “To Small to Protect? The Role of Firm Size in Trade Agreements”  
 Midwest International Economics Group Meetings, Michigan  
 “A Theory of Trade Policy under Dictatorship and Democratization”
- 2014 World Bank ABCDE Conference, Washington DC  
 “A Theory of Trade Policy under Dictatorship and Democratization”
- International Workshop of the Game Theory Society, Sao Paulo  
 “A Theory of Trade Policy under Dictatorship and Democratization”
- 2<sup>nd</sup> InsTED Workshop, University of Oregon, Eugene OR  
 “Comparative Advantage, Technology Adoption and Political Risk.”
- 2015 Society for the Advancement of Economic Theory Conference,  
 Cambridge, UK.  
 “To Small to Protect? The Role of Firm Size in Trade Agreements.”
- Research Unit on Complexity in Economics (UECE) Lisbon Meetings in  
 Game Theory and Applications, November 5<sup>th</sup>-7<sup>th</sup> 2015.  
 “To Small to Protect? The Role of Firm Size in Trade Agreements.”
- 2016 3<sup>rd</sup> InsTED Workshop, Indiana University, Bloomington, IN, 2016.  
 “The Role of Institutions in Immigration.”
- 2017 4<sup>th</sup> InsTED Workshop, FGV, Sao Paulo, Brazil, 2017  
 “Contesting an International Trade Agreement”
- UECE Game Theory Lisbon Meetings  
 Turning an Institution from Inclusive to Extractive: The Case of the  
 European Union’s ‘Free Movement of Persons’
- 2018 5<sup>th</sup> InsTED Workshop, Syracuse University, Syracuse, 2018  
 “How Dictators Forestall Democratization using International Trade  
 Policy”
- Midwest International Economics Group Meeting, Drexel University  
 “How Dictators Forestall Democratization using International Trade  
 Policy”

California Polytechnic International Trade Workshop  
“How Dictators Forestall Democratization using International Trade  
Policy”

**Teaching- and Service Related Activities**

**PhD Students Supervised**

Committee Member  
Yi-ming Lin (Ph.D. 2004).  
Aleksandr Vashchilko (Ph.D. 2008).  
Osayi Ovbiosa-Akinbosoye (Ph.D. 2009).  
J. Caleb Stroup (Ph.D. 2012).  
Kritchasorn Jarupasin (Ph.D 2017)  
Atisha Ghosh (Ph.D 2018).

**PhD Examiner (UK & Europe)**

Chutamas Bumrungsuk (Ph.D. 2012)  
Nikolaos Vlassis (Ph.D. 2012)  
Ivan Lyubimov (Ph.D. 2014)  
Daniel May (PhD. 2018)  
Wenjin Li (PhD. 2019)

**MSc Student Supervision**

About five MSc dissertations per year.

**Undergraduate Honours Thesis (US)/Independent Study (UK) Supervised**

Sarah Brand (2011)  
John Portal (2015)  
Tin (David) Lee (2017)

**Teaching Related Service**

External examiner for King’s College London 2012 – 2016  
Widening Participation Lecture to High school Students 2018

**Courses Taught (both in UK and in US)**

Graduate International Trade  
Graduate International Trade Policy  
Graduate International Trade and Development  
MBA Economics

Undergraduate International Trade  
Undergraduate Writing Seminar on Globalization  
Undergraduate Principles of Macroeconomics (UK)  
Undergraduate Intermediate Macroeconomics (US)  
Undergraduate Economic Growth (UK)  
Undergraduate Economics for Managers (UK)

## Previous Professional Service

### *Departmental level*

Major Advisor 2003 - 2011  
Undergraduate Studies Committee, 2003 - 04, 2008 - 09  
Graduate Admissions Committee, 2004 - 05, 2009 - 10  
Graduate Studies Committee, 2005 - 06, 2007 - 08  
Member, Committee for the Administration of the Field Examination in Public Economics, 2003-05  
Member, Committee for the Administration of the Field Examination in International Economics, 2007-present  
Organiser, International Economics Workshop Series, 2008 - 09  
Organiser, Departmental Seminar Series, 2010 - 11  
Member, Department Executive Committee (2011 - 2012)

### *Business School/University Level*

Pre-major Advisor, 2007 – 2010  
Executive Committee Member, The Center for the Americas 2009 - 10.  
Faculty Advisor to The Roosevelt Institute 2010 - 11  
Director of Research, Department of Economics, University of Exeter 2012 - 2018  
Research Strategy Group Member, University of Exeter Business School, 2012 - 2018

## Professional Activities

Refereed for: *American Economic Journal - Economic Policy, Canadian Journal of Economics, Economica, Economics Bulletin, Economic Inquiry, Economic Journal, Economic Modelling, European Economic Review, European Journal of Political Economy, International Economic Review, International Tax and Public Finance, International Review of Economics and Finance, Journal of Economic Dynamics and Control, Journal of Economic Literature, Journal of the European Economic Association, Journal of Economic Geography, Journal of International Economics, Journal of Law, Economics and Organization, Journal of Public Economics, Journal of Public Economic Theory, Manchester School, Mathematical Social Science, North American Journal of Economics and Finance, Oxford Bulletin of Economics and Statistics, Review of Development Economics, Review of International Economics, Review of International Organizations, Scottish Journal of Political Economy, and World Economy.*

Discussant of others' research at: Midwest International Meetings, 1999, 2002, Centre for Globalisation and Economic Policy Workshop, University of Nottingham, 2003, Southern Economic Association Meetings, 2003, 2004, Coalition Theory Network Meeting, University of Warwick, 2006, American Economic Association Meetings, San Francisco, 2009, Canadian Public Economics Group Meeting, Toronto, 2009, Silvaplane 2012, 2013, 1<sup>st</sup> InsTED Workshop, Exeter, 2013.

Session Organiser: Public Economic Theory Meetings, Beijing, 2004.  
AEA Meetings, Boston MA, 2015:  
International Economics and Finance Society Session

Co-Organiser: The Public Economics and Economic Theory Workshop, Rio de Janeiro, December 2004, Midwest International Trade Meetings, Vanderbilt University Spring 2005.

Organising Committee Member: Public Economic Theory Meetings, Vanderbilt 2007.

Main Organiser: 1<sup>st</sup> InsTED Workshop, University of Exeter Business School 2013.

Joint Main Organiser (with Chris Ellis and Isleide Zissimos): 2<sup>nd</sup> InsTED Workshop, University of Oregon, Eugene, OR, 2014.

Organiser: CESifo Venice Summer Institute, 2015  
The World Trade Organisation and Economic Development

Joint Main Organiser (with Mostafa Beshkar and Isleide Zissimos): 3rd InsTED Workshop, Indiana University, Bloomington, IN, 2016.

Joint Main Organiser (with Emanuel Ornelas and Isleide Zissimos): 4th InsTED Workshop joint with 9th Sao Paulo School of Economics Conference Series, Sao Paulo School of Economics, Sao Paulo, Brazil, 2017.

Joint Main Organiser (with Kristy Buzard, Devashish Mitra and Isleide Zissimos): 5th InsTED Workshop at Syracuse University, Syracuse, 2018.